

# Jamie Fleese

Business Development



Jamie is a born and raised Edmontonian. Over her career selling supplies and services to the construction industry she realized her passion for being a part of building our community. This passion for construction has made it fun building relationships, even friendships, to help achieve her goals. Having worked so closely for 22 year with all tiers of General Contractors Jamie has a profound awareness of the challenges and rewards of construction. Giving her a unique ability to connect, understand and service our Clients and Vendors.

Jamie believes construction is vital to every community and she wants to continue to be involved with growing Alberta into something spectacular.

## Professional Experience

### Business and Project Development

#### **Morgan Demolition and Abatement Ltd (previously named B&B Demolition)**

**2016-2019**

Responsibilities: increase revenue, improve relationships and build trust with clients and vendors, prospecting, and lead generation, professionalize estimating / sales process and brand image, evaluate / manage risk of potential opportunities.

#### **Commercial / Industrial Sale Representative – Align Fence**

**2015-2016**

#### **Senior Sales Person, Major Projects – Hi Signs The Fath Group**

**1999-2016**

## Project Highlights

**University of Alberta Alumni House – Full Demolition and Abatement** 2019

**Royal Glenora Club Canopy – Full Demolition** 2019

**Manulife Place LLW – Demolition** 2018

**ATCO Centre 20 Floor Restack – Demolition and Abatement** 2017-2019

**Petroleum Club - Full Demolition and Abatement** 2018

**Rogers Place – Commercial Fence** 2016

**Brion Energy, Fort McKay, SAGD – Industrial Fence** 2016

**City of Edmonton Rec Centers – Standing Offer Signage Contract** 2010-2015

**New Rec Centre Signage (The Meadows, Commonwealth and Terwillegar)**